

**2018 Future Business Officers Program
NACUBO Annual Meeting Pre-Conference
Saturday, July 21, 2018
Hyatt Regency, Long Beach, California**

7:15 – **Participant Registration and Breakfast**
8 a.m.

8 – **Welcome, Introductions, and Program Overview**
8:15 a.m. Maryann Terrana, director, member engagement, NACUBO

8:15 – **The Evolution and Changing Role of the Chief Business Officer**
10 a.m. Cynthia Teniente-Matson, president, Texas A&M University - San Antonio
Gregg Goldman, senior vice president for business affairs and CFO, University of Arizona
Mary Lou Merkt, vice president for finance and administration, Furman University
Randy Roberson, director, strategic initiatives, NACUBO (moderator)

No longer a behind-the-scenes player but an integral member of the senior leadership circle, today's business officer fulfills roles ranging from truth teller, exemplary manager, and guardian of resources to town crier, sheriff, and strategist. CBOs provide critical business, financial, and administrative leadership, as well as strategic guidance that enables institutions to realize their missions of teaching, research, and public service.

10 – **Break**
10:15 a.m.

10:15 – 11 **Building Beneficial Relationships in Higher Education**
a.m. Corey Bradford, senior vice president for business affairs, Prairie View A&M University
Ed Kania, vice president for finance and administration, Davidson College
Gaye Manning, vice chancellor for finance and administration, Southern Arkansas University Tech
Maryann Terrana, director, member engagement, NACUBO (moderator)

Colleges and universities are complex organizations with operational and governance structures that do not easily adapt to change. Successful business officers understand the importance of building relationships, especially with colleagues who have academic and governance functions. Explore how, working together with other institutional leaders, business officers facilitate transparency, ensure business decisions are grounded in sound analysis, and help institutions excel.

11 a.m. – **Conversations with Chief Business Officers**
Noon Corey Bradford, senior vice president for business affairs, Prairie View A&M University
Horace Chase, vice president of finance & administrative affairs, Jackson State Community College
F. Robert Huth, executive vice president of business and chief financial officer, Stetson University
Arosha Jayawickrema, vice president, finance and administration, University of Hartford
Ed Kania, vice president for finance and administration, Davidson College
Gaye Manning, vice chancellor for finance & administration, Southern Arkansas University Tech
Mary Lou Merkt, vice president for finance and administration, Furman University

Sherrí Newcomb, senior vice president and chief operating officer, CUNY Queensborough Community College

Stacy Pearson, vice president for finance and administration, Washington State University

Dawn Rhodes, chief business and finance officer and vice president, University of Maryland Baltimore

Claire Stinson, vice president, planning and finance, Tennessee Technological University

Nicole Trufant, vice president of finance and administration, University of New England

Mitchell Wein, senior vice president for administration and finance, treasurer, Haverford College

Working in small groups, hear seasoned chief business officers discuss their career paths, experiences, and challenges. Examine different styles and approaches to the CBO position. Use the opportunity to answer your questions about the roles and responsibilities of a CBO, and assess your personal aspiration for the position.

Noon –
1:30 p.m.

Lunch with New Business Officers Program Participants and NACUBO Fellows

Guest Speaker: Reagan F. Romali, superintendent-president, Long Beach Community College District

1:30 –
2:45 p.m.

Creating Coaching Conversations

Carina Celesia Moore, director, talent management and development, University of California, Davis

Chief business officers must be not only effective leaders, but also great role models for their staff who manage teams. A leader's role in the most productive and innovative organizations is that of "coach"— someone who enables a culture where performance management is an ongoing professional development practice throughout the year. In this interactive session, you will explore how to get to the heart of meaningful matters in moments through the art of asking powerful, open-ended questions. You will gain useful tools and techniques to increase your effectiveness in your coaching conversations for performance and development, and build skills that lead to conversations employees welcome, and that inspire their best work.

2:45 -
3 pm

Break

3 –
4:15 pm

De-Mystifying the Search Process

Jerry Farley, president, Washburn University

Rod McDavis, managing principal, AGB Search

Liz Neumann, managing director, Koya Leadership Partners

Dawn Rhodes, chief business and finance officer and vice president, University of Maryland Baltimore

Maryann Terrana, director, member engagement, NACUBO (moderator)

Chief business officers take many different pathways to their positions. Explore the steps to identifying opportunities for career advancement and preparing to interview for a CBO position. Gain an understanding of the search process.

4:15 –
4:30 p.m.

Day's Reflection and Wrap-Up

Maryann Terrana, director, member engagement, NACUBO